



Lincoln University  
401 15th Street  
Oakland, CA 94612  
Tel: (510) 628-8010  
Fax: (510) 628-8012  
E-mail: admissions@lincolnu.edu  
Website: www.lincolnu.edu

LINCOLN UNIVERSITY  
COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2025

Date: 1/24/2025

**BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES**

BA 301	<b>Managerial Economics</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	<b>Principles of Management</b>	(3)	M	3:30 pm – 6:15 pm Dr. J. Stryker
BA 303	<b>Finance Management</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 304	<b>Marketing Management</b>	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 305	<b>Project Management</b>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 307	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 308	<b>Human Resources Management</b> <i>(Online)</i>	(3)	S	9:00 am – 11:45 am Dr. Olmos
BA 309	<b>Ethics of Business Management</b>	(3)	W	9:00 am – 11:45 am Dr. Kil
BA 310	<b>International Economics</b> <i>(Prerequisite: ECON 20A)</i>	(3)	T	9:00 am – 11:45 am Dr. Ghosh
BA 312	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Ms. Agafontseva
BA 314	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 315	<b>International Business and Investment Strategy</b> <i>( Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ghosh
BA 316	<b>International Management</b> <i>( Prerequisite: BA 302)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 317	<b>Political and Legal Aspects of International Business</b>	(3)	W	12:30 pm – 3:15 pm Dr. Kil

BA 318	<b>Import-Export Management</b> <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 320	<b>Organization Behavior and Administration</b>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 324	<b>Leadership Development</b> <i>(Online)</i>	(3)	S	12:30 pm – 3:15 pm Dr. Himelfarb
BA 330	<b>Entrepreneurship</b>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 340	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	T	9:00 am – 11:45 am Prof. Loh
BA 343	<b>International Banking</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 350	<b>Management Information Systems</b> <i>(Prerequisite: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	<b>Digital Marketing</b> <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 354	<b>E-Commerce</b> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 355	<b>Business Consulting</b> <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 363	<b>Investment Science</b> <i>(Prerequisite: BA 241 or BA 360 )</i>	(3)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 364	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 370	<b>Business Communications</b> <i>(Prerequisite: ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
BA 371	<b>Communications in Leadership and Negotiations</b> <i>(Prerequisite: ENG 170 or BA 370)</i>	(3)	W	9:00 am – 11:45 am Dr. S Stryker

BA 372	<b>Consumer Research</b> <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 381	<b>*Graduate Internship in International Business</b>	(1-3)	ARR	ARR
BA 382	<b>*Graduate Internship in Finance Management and Investments</b>	(1-3)	ARR	ARR
BA 383	<b>*Graduate Internship in General Business</b>	(1-3)	ARR	ARR
BA 384	<b>*Graduate Internship in Human Resources Management</b>	(1-3)	ARR	ARR
BA 385	<b>*Graduate Internship in Management Information Systems</b>	(1-3)	ARR	ARR
BA 386	<b>*Graduate Internship in Marketing Management</b>  <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 390	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	<b>**MBA Case Study</b> <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i>  <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 398	<b>**MBA Internship Report</b> <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	<b>**MBA Research Project</b> <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR

BA 414	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	9:00 am – 11:45 am Dr. Tailab
BA 415	<b>International Business and Investment Strategy</b> <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ghosh
BA 416	<b>International Management</b> <i>(Prerequisite: BA 110 or BA 302)</i> <i>(Online)</i>	(4)	F	9:00 am – 11:45 am Dr. Olmos
BA 417	<b>Political and Legal Aspects of International Business</b>	(4)	W	12:30 pm – 3:15 pm Dr. Kil
BA 418	<b>Import-Export Management</b> <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	M	9:00 am – 11:45 am Dr. Guerra
BA 424	<b>Leadership Development</b> <i>(Prerequisite: BA 308)</i> <i>(Online)</i>	(4)	S	12:30 pm – 3:15 pm Dr. Himelfarb
BA 443	<b>International Banking</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 463	<b>Investment Science</b> <i>(Prerequisites: BA 303, BA 360)</i>	(4)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 464	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 471	<b>Communications in Leadership and Negotiations</b> <i>(Prerequisite: ENG 170 or BA 370)</i>	(4)	W	9:00 am – 11:45 am Dr. S Stryker
BA 481	<b>*Graduate Internship and Report in International Business</b> <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	<b>*Graduate Internship and Report in Finance Management</b> <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	<b>*Graduate Internship and Report in Human Resources Management</b> <i>(Prerequisite: BA 308)</i>	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 490 B	<b>Business Strategy and Decision-Making for Finance Management</b> <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos

BA 597	<b>**DBA Dissertation I</b> **DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business Studies or the President.)</i>	(4)	ARR	ARR
BA 598	<b>**DBA Dissertation II</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	<b>**DBA Dissertation III</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR
<b><u>BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES</u></b>				
BA 10 I	<b>Business Foundations</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 10 II	<b>Business Foundations</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Ghosh
BA 19	<b>Fundamentals of Ethics</b>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 42	<b>Financial Accounting</b>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 110	<b>Management Principles</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ghosh
BA 115	<b>Statistics</b> <i>(Prerequisite: MATH 10 or MATH 15)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 130	<b>Introduction to International Business</b> <i>(Prerequisite: BA 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Germann
BA 140	<b>Fundamentals of Finance</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 150	<b>Marketing</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Chen
BA 160	<b>Information Systems Concept and Applications</b> <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 175	<b>Organizational Behavior</b> <i>(Prerequisite: PSYCH 10, BA 10)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 217	<b>Personnel Management</b>	(3)	S	9:00 am – 11:45 am

	<i>(Prerequisite: BA 110)</i> <i>(Online)</i>				Dr. Olmos
BA 230	<b>Studies in International Business</b> <i>(Prerequisite: BA 130)</i>	(3)	W	12:30 pm – 3:15 pm	Dr. Kil
BA 234	<b>Principles of Import and Export Management</b> <i>( Prerequisite: BA 110, BA 130)</i>	(3)	M	9:00 am – 11:45 am	Dr. Guerra
BA 240	<b>Managerial Accounting</b> <i>(Prerequisites: BA 42, BA 110)</i>	(3)	T	9:00 am – 11:45 am	Prof. Loh
BA 245	<b>Real Estate Practices</b> <i>(Prerequisite: BA 10, BA 140)</i>	(3)	T	12:30 pm – 3:15 pm	Prof. Sevall
BA 250	<b>Entrepreneurial Management</b> <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm	Dr. Ashurov
BA 257	<b>Consumer Behavior</b> <i>(Prerequisite: PSYCH 10, BA 150)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm	Dr. Himelfarb
BA 263	<b>Digital Marketing</b> <i>(Prerequisites: BA 150 and CS 10)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm	Dr. Anokhin
BA 264	<b>E-Commerce</b> <i>(Prerequisites: BA 10 and BA 160)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm	Dr. Brudno
BA 279	<b>Strategic Communications</b> <i>(Prerequisite: ENG 170)</i>	(3)	W	9:00 am – 11:45 am	Dr. S Stryker
BA 280 I	<b>Project Management</b> <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm	Dr. Guerra
BA 280 II	<b>International Finance</b> <i>(Prerequisite: Instructor's permission)</i>	(3)	T	9:00 am – 11:45 am	Dr. Tailab
BA 280 III	<b>Business Consulting</b> <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am	Dr. Brudno

BA 280 IV	<b>Business Research Methodology</b> <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	9:00 am – 11:45 am Ms. Agafontseva
BA 280 VI	<b>International Management</b> <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 280 VII	<b>Leadership Development</b> <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	S	12:30 pm – 3:15 pm  Dr. Himelfarb
BA 289	<b>International Business Strategy</b> <i>(Prerequisite: BA 110, BA 130, BA 150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ghosh
BA 290	<b>Strategic Business Management</b> <i>(Prerequisite: Senior standing)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 298	<b>*Internship in Business</b> <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	<b>Research Project in Business</b> <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

**COMPUTER SCIENCE**

CS 10      **Introduction to Computer Science**      (3)    M      12:30 pm – 3:15 pm  
Mr. Vaidya

**ECONOMICS**

ECON 20B    **Principles of Economics II (Microeconomics)**      (3)    M      12:30 pm – 3:15 pm  
*(Prerequisites: MATH 10)*      Dr. Tailab

ECON 220    **International Economics**      (3)    T      9:00 pm – 11:45 pm  
*(Prerequisites: ECON 20A, BA 130)*      Dr. Ghosh

**ENGLISH**

ENG 75      **Critical Thinking**      (3)    M      3:30 pm – 6:15 pm  
Prof. Borukhov

ENG 82      **Written Communication**      (3)    T      3:30 pm – 6:15 pm  
Mr. Frasca

ENG 86      **Survey of American Literature**      (3)    Th      12:30 pm – 3:15 pm  
Prof. Hyman

ENG 170     **Business Communications**      (3)    T      12:30 pm – 3:15 pm  
*(Prerequisite: ENG 75 or ENG 82)*      Mr. Frasca

**HISTORY**

HIST 15     **HISTORY OF THE UNITED STATES II**      (3)    Th      3:30 pm – 6:15 pm  
Dr. Bergerud

**HUMANITIES**

HUM 10     **Introduction to Humanities**      (3)    W      3:30 pm – 6:15 pm  
*(Online)*      Dr. Anokhin

**MATHEMATICS**

MATH 10    **College Mathematics**      (3)    Th      12:30 pm – 3:15 pm  
Ms. Agafontseva

**PSYCHOLOGY**

PSYCH 10   **Fundamentals of Psychology**      (3)    M      12:30 pm – 3:15 pm  
Prof. Stamatakis



**NATURAL SCIENCES**

SCI 10	<b>Physical Science</b> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bune
SCI 31	<b>Human Biology</b>	(3)	T	12:30 pm – 3:15 pm Dr. Mania

**DIAGNOSTIC IMAGING**

DI 10	<b>Physical Principles of Ultrasound</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Paredes
DI 20	<b>Medical Terminology</b>	(3)	T	3:30 pm – 6:15 pm Dr. Mania
DI 30	<b>Anatomy and Physiology</b> <i>(Prerequisite: SCI 31)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
DI 114	<b>Vascular Anatomy and Hemodynamics</b> <i>(Prerequisite: DI 110)</i> <i>(Online)</i>	(3)	M	9:00 am – 11:45 am Ms. Kay
DI 120	<b>OB/GYN Ultrasound I</b> <b>3 units of lecture</b> <b>1 unit of lab (02/06/2025-04/17/2025)</b> <i>(Prerequisite: DI 110)</i>	(4)	Th Th	9:00 am – 11:45 am Dr. Paredes 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 125	<b>Introduction to Echocardiography</b> <b>3 units of lecture</b> <b>1 unit of lab (02/04/2025 - 04/15/2025)</b> <i>(Prerequisite: DI 110, DI 115)</i>	(4)	T T	9:00 am – 11:45 am Dr. Ostanina 12:30 pm – 3:15 pm Dr. Ostanina
DI 150	<b>Abdomen and Small Parts I</b> <b>3 units of lecture</b> <b>1 unit of lab (02/05/2025 - 04/16/2025)</b> <i>(Prerequisite: DI 110)</i>	(4)	W W	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk
DI 251	<b>Advanced Abdomen and Small Parts</b> <b>3 units of lecture</b> <b>1 unit of lab (02/06/2025 - 04/17/2025)</b> <i>(Prerequisite: DI 170)</i>	(4)	W Th	9:00 am – 11:45 am Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk
DI 261	<b>Advanced Abdomen and Small Parts Scanning (Lab)</b> <i>(Prerequisite: DI 251)</i>	(3)	T W	9:00 am – 11:45 am Dr. Smolyarchuk 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 291A	<b>**Practicum/Externship I in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	<b>***Practicum/Externship II in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya

DI 295A	<b>**Practicum/Externship I in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	<b>***Practicum/Externship II in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya

*\*\* (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)*

*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

*\*\*\* (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)*

*\*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

**FINAL EXAMINATION SCHEDULE**

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.  
**(A detailed final examination schedule will be published in May 2025.)**

**ACADEMIC CALENDAR**

Semester begins; placement tests	January 22
Academic advising and registration	January 23-24
Classes begin	January 27
Last day classes may be added/dropped without academic penalty	February 10
Presidents' Day (Holiday)	February 17
Spring recess	March 18-22
Classes resume	March 24
Final examinations	May 12-17
Spring semester ends	May 17
Commencement	May 31