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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2022

Date: 1/21/2022

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 302	Principles of Management <i>(Online)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 303	Finance Management	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 308	Human Resources Management	(3)	W	9:00 am – 11:45 am Dr. Guerra
BA 309	Ethics of Business Management	(3)	M	3:30 pm – 6:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	9:00 am – 11:45 am Prof. Sevall
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 320	Organization Behavior and Administration <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 330	Entrepreneurship	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	Social Environment of Business <i>(Prerequisite: BA 309)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Samson
BA 336	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos

BA 350	Management Information Systems <i>(Prerequisites: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 353	Information Systems Database Management* <i>(Prerequisites: BA 160 or BA 350)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 354	E-Commerce	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisites: BA 115)</i> <i>(Online)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 370	Communications in Leadership and Negotiations	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 380	MBA Special Topics in Business Administration: Blockchain and Digital Currencies <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	**MBA Case Study Report <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Report <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	9:00 am – 11:45 am Prof. Sevall
BA 436	Human Factors In Small Businesses**** <i>(Prerequisite: BA 308)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	M	9:00 am – 11:45 am Dr. Ahanotu

BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(4)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 480	Special Topics in Graduate Business Studies: Blockchain and Digital Currencies <i>(Prerequisites: Instructor's permission)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by the Dean or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10	Business Foundations	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 19	Fundamentals of Ethics	(3)	M	3:30 pm – 6:15 pm Dr. Germann
BA 42	Financial Accounting	(3)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Dhillon
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Tailab

BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Hess
BA 160	Information Systems Concept and Applications <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 171	Business and Society <i>(Prerequisites: BA 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Samson
BA 175	Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 215	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Germann
BA 236	People Problems in Small Business <i>(Prerequisites: PSYCH 10, BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 241	Quantitative Analysis <i>(Prerequisites: BA 115)</i> <i>(Online)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 255	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 280 II	Special Topics in Business <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 289	International Business Strategy <i>(Prerequisites: BA 110, BA 130, BA 150)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 298	*Internship in Business <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 70	The Internet	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz

ECONOMICS

ECON 20B	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Tailab
ECON 220	International Economics <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
ENG 75	Critical Thinking	(3)	M	3:30 pm – 6:15 pm Prof. Borukhov

ENG 82	Written Communication	(3)	T	3:30 pm – 6:15 pm Prof. Hyman
ENG 86	Survey of American Literature	(3)	W	3:30 pm – 6:15 pm Prof. Hyman
<u>HUMANITIES</u>				
HUM 10	Introduction to Humanities	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
<u>MATHEMATICS</u>				
MATH 10	College Mathematics	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
<u>PSYCHOLOGY</u>				
PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
<u>NATURAL SCIENCES</u>				
SCI 31	Human Biology	(3)	T	12:30 pm – 3:15 pm Dr. Mania
<u>DIAGNOSTIC IMAGING</u>				
DI 10	Physical Principles of Ultrasound <i>(Online)</i>	(3)	Th	9:00 am – 11:45 am Dr. Paredes
DI 30	Anatomy and Physiology <i>(Prerequisites: SCI 31)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
DI 120	OB/GYN Ultrasound I 3 units of lecture 1 unit of lab (02/15/2022-04/26/2022) <i>(Prerequisite: DI 110)</i>	(4)	W T	12:30 pm – 3:15 pm Dr. Smolyarchuk 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 150	Abdomen and Small Parts I 3 units of lecture 1 unit of lab (02/17/2022-04/28/2022) <i>(Prerequisite: DI 110)</i>	(4)	M Th	9:00 am – 11:45 am Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 234	Abdominal Vascular 3 units of lecture 1 unit of lab (02/18/2022-04/29/2022) <i>(Prerequisite: DI 124)</i>	(4)	F F	12:30 pm – 3:15 pm Dr. Smolyarchuk 9:00 am – 11:45 am Dr. Smolyarchuk
DI 245	Echo Scanning (Lab) <i>(Prerequisite: DI 235)</i>	(3)	W Th	12:30 pm – 3:15 pm 2:15 pm - 5:00 pm Ms. Giri
DI 251	Advanced Abdomen and Small Parts 3 units of lecture 1 unit of lab (02/14/2022-04/25/2022) <i>(Prerequisite: DI 170)</i>	(4)	M M	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 261	Advanced Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	T & W	9:00 am – 11:45 am Dr. Smolyarchuk
DI 291A	**Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	***Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	**Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

DI 295B *****Practicum/Externship II in Echocardiography** (3) ARR ARR
Dr. Zakasovskaya

*** (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program
** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

**** (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship
*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in May 2022.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 19
Academic advising and registration	January 20-21
Classes begin	January 24
Last day classes may be added/dropped without academic penalty	February 7
President's Day (Holiday)	February 21
Spring recess	March 15-19
Classes resume	March 21
Final examinations	May 9-14
Spring semester ends	May 14
Commencement	May 28