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# LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

## SPRING SCHEDULE 2020

Date: 12/3/2019

### BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301 I	<b>Managerial Economics</b>	(3)	M	9:00 am – 11:45 am Dr. Aityan
BA 301 II	<b>Managerial Economics</b> (01/21/2020 - 03/05/2020)	(3)	T&Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 302	<b>Principles of Management</b>	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 303	<b>Finance Management</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 304 I	<b>Marketing Management</b>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 304 II	<b>Marketing Management</b> (03/17/2020 - 05/11/2020)	(3)	T&Th	6:30 pm – 9:15 pm Dr. Hess
BA 307 I	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 307 II	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 308	<b>Human Resources Management</b>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 309	<b>Ethics of Business Management</b> (01/21/2020 - 03/09/2020)	(3)	M&W	3:30 pm – 6:15 pm Dr. Samson

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BA 310	<b>International Economics</b> <i>(Prerequisite: ECON 20A)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 312 I	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 312 II	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 314	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 315	<b>International Business and Investment Strategy</b> <i>(Prerequisite: ECON 20A)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 316	<b>International Management</b> <i>(Prerequisite: BA 302)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ahanotu
BA 317	<b>Political and Legal Aspects of International Business</b> (01/21/2020 - 03/09/2020)	(3)	M&W	6:30 pm – 9:15 pm Dr. Samson
BA 318	<b>Import-Export Management</b> <i>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 320 I	<b>Organization Behavior and Administration</b>	(3)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 320 II	<b>Organization Behavior and Administration</b>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 324	<b>Leadership Development</b> <i>(Prerequisite: BA 308)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 330	<b>Entrepreneurship</b>	(3)	T	12:30 pm – 3:15 pm Prof. Loh
BA 340 I	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	T	9:00 am – 11:45 am Prof. Loh
BA 340 II	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Sevall
BA 350	<b>Management Information Systems</b> <i>(Prerequisites: CS 10, BA 146)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Aityan
BA 352	<b>Advanced Systems Analysis and Design</b> <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe

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BA 353	<b>Information Systems Database Management</b> <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 354	<b>E-Commerce</b>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
BA 355	<b>Special Topics in Management Information Systems:</b> Application of Artificial Intelligence in Modern Information Systems <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 360	<b>Quantitative Methods for Business and Finance Management</b> <i>(Prerequisite: BA 45 or BA 241)</i> (01/21/2020 - 03/05/2020)	(3)	T&Th	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 363	<b>Investment Science</b> <i>(Prerequisite: BA 241 or BA 360)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 364	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(3)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 365	<b>Investments (The Stock Market)</b> <i>(Prerequisite: BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 370	<b>Communications in Leadership and Negotiations</b>	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel
BA 375	<b>Services Marketing</b> (03/17/2020 - 05/11/2020)	(3)	T&Th	3:30 pm – 6:15 pm Dr. Hess
BA 381	<b>*Graduate Internship in International Business</b>	(1-3)	ARR	ARR
BA 382	<b>*Graduate Internship in Finance Management and Investments</b>	(1-3)	ARR	ARR
BA 383	<b>*Graduate Internship in General Business</b>	(1-3)	ARR	ARR
BA 384	<b>*Graduate Internship in Human Resources Management</b>	(1-3)	ARR	ARR
BA 385	<b>*Graduate Internship in Management Information Systems</b>	(1-3)	ARR	ARR
BA 386	<b>*Graduate Internship in Marketing Management</b> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 390 I	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak

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BA 390 II	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Pantos
BA 397	<b>**MBA Case Study Report</b> <i>(Prerequisite: last term of or after completion of the coursework)</i>	(3)	ARR	ARR
BA 398	<b>**MBA Internship Report</b> **BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i>** (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	<b>**MBA Research Report</b> **BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, BA 380, and preferably BA 390)</i> <i>** (Required Document: Approved Proposal for Research Project signed by advisor)</i>	(3)	ARR	ARR
BA 414	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 415	<b>International Business and Investment Strategy</b> <i>(Prerequisite: BA 310)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 416	<b>International Management</b> <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Ahanotu
BA 417	<b>Political and Legal Aspects of International Business</b> (01/21/2020 - 03/09/2020)	(4)	M&W	6:30 pm – 9:15 pm Dr. Samson
BA 418	<b>Import-Export Management</b> <i>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 424	<b>Leadership Development</b> <i>(Prerequisite: BA 308)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 460	<b>Quantitative Methods for Business and Finance Management</b> <i>(Prerequisite: BA 115 or BA 241)</i> (01/21/2020 - 03/05/2020)	(4)	T&Th	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 463	<b>Investment Science</b> <i>(Prerequisite: BA 303, BA 360 or BA 241)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Pantos

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BA 464	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(4)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 465	<b>Investments (The Stock Market)</b> <i>(Prerequisite: BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 481	<b>*Graduate Internship and Report in International Business</b>	(4)	ARR	ARR
BA 482	<b>*Graduate Internship and Report in Finance and Investments</b>	(4)	ARR	ARR
BA 484	<b>*Graduate Internship and Report in Human Resources Management</b>	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 490 A	<b>Business Strategy and Decision-Making for International Business</b> <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	Sat	12:30 pm – 3:15 pm Dr. Pantos
BA 490 B	<b>Business Strategy and Decision-Making for Finance Management</b> <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak

**BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES**

BA 10	<b>Business Foundations</b>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 19	<b>Business Ethics</b>	(3)	W	3:30 pm – 6:15 pm Dr. Rachlin
BA 42	<b>Financial Accounting</b>	(4)	W	12:30 pm – 3:15 pm Dr. Tailab W(Section) 10:00 am - 12:00 pm Dr. Tailab
BA 115	<b>Statistics</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	9:00 am – 11:45 am Dr. Filane
BA 140	<b>Fundamentals of Finance</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 219	<b>Small Business Management</b> <i>(Prerequisite: BA 110 or equivalent)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Germann
BA 289	<b>International Business Strategy</b> <i>(Prerequisites: BA 110, 130, 150)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall

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BA 298      **\*Internship in Business**      (1-4)    ARR    ARR  
*\*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Admissions and Records and Registrar Offices permission.)*

BA 299      **Research Project in Business**      (3)    ARR    ARR  
*(Prerequisite: Senior Standing)*

**COMPUTER SCIENCE**

CS 10      **Introduction to Computer Science**      (3)    M    9:00 am – 11:45 am  
 Mr. Vaidya

**ENGLISH**

ENG 82B      **Written Communication II**      (3)    Th    9:00 am – 11:45 am  
 Dr. Schoemaker Rippel

ENG 86      **Survey of American Literature**      (3)    Th    3:30 pm - 6:15 pm  
 Prof. Hyman

ENG 99      **Report Writing**      (3)    Th    12:30 pm – 3:15 pm  
 Dr. Schoemaker Rippel

**HUMANITIES**

HUM 10      **Introduction to Humanities**      (3)    W    12:30 pm – 3:15 pm  
 Dr. Anokhin

**MATHEMATICS**

MATH 10      **College Mathematics**      (3)    W    9:00 am – 11:45 am  
 Dr. Filane

MATH 15      **Finite Mathematics**      (3)    M    12:30 pm – 3:15 pm  
 Dr. Filane

**PSYCHOLOGY**

PSYCH 10      **Fundamentals of Psychology**      (3)    M    12:30 pm – 3:15 pm  
 Prof. Stamatakis

**NATURAL SCIENCES**

SCI 10      **Physical Science**      (3)    W    12:30 pm – 3:15 pm  
 Dr. Filane

SCI 31	<b>Human Biology</b>	(3)	T	9:00 am – 11:45 am Dr. Mania
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**DIAGNOSTIC IMAGING**

DI 10	<b>Physical Principles of Ultrasound</b> <i>(Prerequisite: SCI 10 or equivalent)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Paredes
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DI 20	<b>Medical Terminology</b>	(3)	T	12:30 pm – 3:15 pm Dr. Mania
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DI 30	<b>Anatomy and Physiology</b> <i>(Prerequisite: SCI 31)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Mania
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DI 114	<b>Vascular Anatomy and Hemodynamics</b> <i>(Prerequisite: DI 110)</i>	(3)	M	12:30 pm – 3:15 pm Ms. Kay
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DI 120	<b>OB/GYN Ultrasound I</b> 3 units of lecture 1 unit of lab (02/04/2020 - 04/14/2020)) <i>(Prerequisite: DI 110)</i>	(4)	T	9:00 am – 11:45 am Dr. Paredes
			T	12:30 pm – 3:15 pm Dr. Smolyarchuk

DI 124	<b>Peripheral Vascular</b> 3 units of lecture 1 unit of lab (02/06/2020 - 04/16/2020) <i>(Prerequisite: DI 114)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Mania
			Th	12:30 pm – 3:15 pm Ms. Kay

DI 125	<b>Introduction to Echocardiography</b> 3 units of lecture 1 unit of lab (02/04/2020 - 04/14/2020) <i>(Prerequisites: DI 110, DI 115)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Smolyarchuk
			T	6:30 pm – 9:15 pm Mr. Davis

DI 130	<b>OB/GYN Ultrasound II</b> <i>(Prerequisite: DI 120)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Smolyarchuk
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DI 150	<b>Abdomen and Small Parts I</b> 3 units of lecture 1 unit of lab (02/06/2020 - 04/16/2020) <i>(Prerequisite: DI 110)</i>	(4)	M	9:00 am – 11:45 am Dr. Mania
			Th	9:00 am – 11:45 am Ms. Kay

DI 170	<b>Abdomen and Small Parts Scanning (Lab)</b> <i>(Prerequisite: DI 160)</i>	(3)	M & W	9:00 am – 11:45 am Dr. Smolyarchuk
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DI 231	<b>Advanced Ob/Gyn Ultrasound</b> 3 units of lecture 1 unit of lab (02/03/2020 - 04/06/2020) <i>(Prerequisite: DI 140)</i>	(4)	Th	6:30 pm – 9:15 pm Dr. Paredes
			M	6:30 pm – 9:15 pm Dr. Ristic

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DI 241	<b>Advanced OB/GYN scanning (Lab)</b> <i>(Prerequisite: DI 231)</i>	(3)	M&W	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 291A	<b>*** Practicum/Externship I in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	<b>*** Practicum/Externship II in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	<b>** Practicum/Externship I in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	<b>*** Practicum/Externship II in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya

*\*\* (Prerequisite: Permission of the Externship Coordinator and the Program Director)*

*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

*\*\*\* (Prerequisites: DI 281/284/285 A; Permission of the Externship Coordinator and the Program Director)*

*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

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THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

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**FINAL EXAMINATION SCHEDULE**

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

**(A detailed final examination schedule will be published in April 2020.)**



## **ACADEMIC CALENDAR**

Semester begins; placement tests	January 15
Academic advising and registration	January 16-17
Martin Luther King Jr. Birthday (Holiday)	January 20
Classes begin	January 21
Orientation	January 24
Last day classes may be added/dropped without academic penalty	February 3
Presidents' Day (Holiday)	February 17
Spring recess	March 10-14
Classes resume	March 16
Final examinations	May 4 - May 11
Spring semester ends	May 11
Commencement	May 30