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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

FALL SCHEDULE 2019

Date: 9/3/2019

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301 I	Managerial Economics	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 301 II	Managerial Economics	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 302	Principles of Management	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 303	Finance Management	(3)	Sat	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management (08/20/2019 - 10/08/2019)	(3)	T & Th	6:30 pm - 9:15 pm Dr. Hibshoosh
BA 305	Project Management	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 308	Human Resources Management	(3)	W	12:30 pm – 3:15 pm Dr. Germann
BA 309	Ethics of Business Management	(3)	M	3:30 pm – 6:15 pm Dr. Samson

BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 316	International Management <i>(Prerequisite: BA 302)</i>	(3)	Th	9:00 am – 11:45 am Dr. Germann
BA 317	Political and Legal Aspects of International Business	(3)	M	6:30 pm – 9:15 pm Dr. Samson
BA 320 I	Organization Behavior and Administration	(3)	W	3:30 pm – 6:15 pm Dr. Bogue
BA 320 II	Organization Behavior and Administration (10/10/2019 - 12/07/2019)	(3)	T&Th	6:30 pm – 9:15 pm Dr. Guerra
BA 323	Organizational Development <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Bogue
BA 330	Entrepreneurship	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 336	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ahanotu
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 343	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 344	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 350	Management Information Systems <i>(Prerequisites: CS 10, BA 146)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Aityan
BA 351	Digital Marketing <i>(Prerequisites: BA 304)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin

BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 353	Information Systems Database Management <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe
BA 354	E-Commerce	(3)	T	12:30 pm – 3:15 pm Dr. Kruz
BA 355	Special Topics in Management Information Systems: Application of Artificial Intelligence in Modern Information Systems <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	W	6:30 pm – 9:15 pm Prof. Sevall
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 370	Communications in Leadership and Negotiations	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 390 I	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak

BA 390 II	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 397	**MBA Case Study Report <i>(Prerequisite: last term of or after completion of the coursework)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report **BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i>** (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Report **BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, BA 380, and preferably BA 390)</i> <i>** (Required Document: Approved Proposal for Research Project signed by advisor)</i>	(3)	ARR	ARR
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Prof. Loh
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	Th	9:00 am – 11:45 am Dr. Germann
BA 417	Political and Legal Aspects of International Business	(4)	M	6:30 pm – 9:15 pm Dr. Samson
BA 443	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 444	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	W	6:30 pm – 9:15 pm Prof. Sevall
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Aityan

BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	M	12:30 pm – 3:15 pm Prof. Loh
BA 481	*Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 A	Business Strategy and Decision-Making for International Business <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501 or BA 502, BA 510)</i>	(3)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(3)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10	Business Foundations	(3)	W	3:30 pm – 6:15 pm Dr. Germann
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BA 42	Financial Accounting	(4)	W	9:00 am – 11:45 am Dr. Tailab W(Section 12:30 pm – 2:15 pm Dr. Tailab
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Tailab
BA 146	Applications Software <i>(Prerequisite: CS 10)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Hess
BA 215	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 290	Business Policies <i>(Prerequisite: Senior Standing)</i>	(3)	Th	12:30 pm-3:15 pm Dr. Kruz
BA 298	*Internship in Business <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Admissions and Records and Registrar Offices permission.)</i>	(1-4)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	9:00 am – 11:45 am Mr. Vaidya
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ECONOMICS

ECON 10	Economic Geography	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin
ECON 20A	Principles of Economics I (Macroeconomics)	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov

DI 110	Ultrasound Principles and Protocols 3 units of lecture (08/19/2019 - 12/02/2019) 1 unit of lab (08/26/2019 - 11/04/2019) <i>(Prerequisites: DI 10, DI 30)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Mania
			M	9:00 am – 11:45 am Ms. Kay
DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i>	(3)	W	9:00 am – 11:45 am Ms. Kay
DI 115	ECG and Arrhythmias Interpretation 2 units of lecture (08/20/2019 - 10/22/2019) 1 unit of lab (08/27/2019 - 10/29/2019) <i>(Prerequisite: DI 30)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Mania
			T	9:00 am – 11:45 am Dr. Smolyarchuk
DI 120	OB/GYN Ultrasound I 3 units of lecture (08/20/2019 - 12/03/2019) 1 unit of lab (08/27/2019 - 10/29/2019) <i>(Prerequisite: DI 110)</i>	(4)	T	9:00 am – 11:45 am Dr. Paredes
			T	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 124	Peripheral Vascular 3 units of lecture (08/19/2019 - 12/02/2019) 1 unit of lab (08/26/2019 - 11/04/2019) <i>(Prerequisite: DI 114)</i>	(4)	M	9:00 am – 11:45 am Dr. Mania
			M	12:30 pm – 3:15 pm Ms. Kay
DI 125	Introduction to Echocardiography 3 units of lecture (08/20/2019 - 12/03/2019) 1 unit of lab (08/27/2019 - 10/29/2019) <i>(Prerequisites: DI 110, DI 115)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Smolyarchuk
			T	6:30 pm – 9:15 pm Mr. Davis
DI 140	OB/GYN Scanning (Lab) <i>(Prerequisite: DI 130)</i>	(3)	W & Th	9:00 am – 11:45 am Dr. Smolyarchuk
DI 244	Vascular Scanning (Lab) <i>(Prerequisite: DI 234)</i>	(3)	W & Th	3:30 pm – 6:15 pm Dr. Smolyarchuk
DI 261	Advanced Abdomen And Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	W & Th	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 265	Advanced Echo Imaging (Lab) <i>(Prerequisite: DI 255)</i>	(3)	M & W	6:30 pm - 9:15 pm Dr. Mania/Mr. Davis
DI 291A	*** Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	*** Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya

ACADEMIC CALENDAR

Semester begins; placement tests	August 14
Academic advising and registration	August 15-16
Classes begin	August 19
Orientation	August 23
Labor Day (Holiday)	September 2
Last day classes may be added/dropped without academic penalty	September 3
Veterans Day (Holiday)	November 11
Fall recess	November 26-30
Classes resume	December 2
Final examinations	December 2-7
Fall semester ends	December 7