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Dr. Mikhail Brodsky, President/Rector

LINCOLN UNIVERSITY

COLLEGE OF GRADUATE, UNDERGRADUATE AND PROFESSIONAL STUDIES

FALL SCHEDULE 2016

Date: 8/22/2016

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 300A I	Survey of Business Foundations	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 300A II	Survey of Business Foundations	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 300B I	Financial Accounting Foundations	(3)	M	12:30 pm – 3:15 pm Prof Loh
BA 300B II	Financial Accounting Foundations	(3)	W	12:30 pm – 3:15 pm Mr. Tailab
BA 301 I	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
BA 301 II	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	W	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 301 III	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Aityan
BA 302	Principles of Management (10/17/2016 - 12/10/2016)	(3)	M & W	6:30 pm – 9:15 pm Dr. Ketsela
BA 303 I	Finance Management <i>(Prerequisite: BA 45)</i>	(3)	M	9:00 am – 11:45 am Prof. Loh

BA 303 II	Finance Management <i>(Prerequisite: BA 45)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Mingle
BA 304 I	Marketing Management	(3)	Th	12:30 pm – 3:15 pm Dr. Hibshoosh
BA 304 II	Marketing Management (10/18/2016 - 12/10/2016)	(3)	T & Th	6:30 pm – 9:15 pm Dr. Hess
BA 304 III	Marketing Management (10/18/2016 - 12/10/2016)	(3)	T & Th	3:30 pm – 6:15 pm Dr. Hess
BA 305	Project Management	(3)	Sat	9:00 am – 11:45 am Dr. Kruz
BA 306 I	Business Research Methodology <i>(Prerequisites: BA 45 or BA 241, BA 301, BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 306 II	Business Research Methodology <i>(Prerequisites: BA 45 or BA 241, BA 301, BA 304)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 307 I	Operations Management <i>(Prerequisite: MATH 15 or BA 45)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Kruz
BA 307 II	Operations Management <i>(Prerequisite: MATH 15 or BA 45)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 307 III	Operations Management <i>(Prerequisite: MATH 15 or BA 45)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Ashurov
BA 308	Human Resources Management (8/23/2016 - 10/13/2016)	(3)	T & Th	6:30 pm – 9:15 pm Dr. Bogue
BA 309	Ethics of Business Management (8/22/2016 - 10/12/2016)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 10 or ECON 20A)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Anokhin
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	T	9:00 am – 11:45 am Dr. Germann
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall

BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A or BA 310)</i>	(3)	F	9:00 am – 11:45 am Dr. Anokhin
BA 317	Political and Legal Aspects of International Business (8/22/2016 - 10/12/2016)	(3)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 318	Import-Export Management <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 320 I	Organization Behavior and Administration (08/23/2016 - 10/13/2016)	(3)	T & Th	3:30 pm – 6:15 pm Dr. Bogue
BA 320 II	Organization Behavior and Administration	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 320 III	Organization Behavior and Administration	(3)	M	3:30 pm – 6:15 pm Dr. Guerra
BA 323	Organizational Development	(3)	W	9:00 am – 11:45 am Dr. Guerra
BA 324	Leadership Development	(3)	T	12:30 pm – 3:15 pm Dr. Himelfarb
BA 330	Entrepreneurship	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	Social Environment of Business	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
BA 340 I	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 340 II	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 340 III	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	Th	9:00 am – 11:45 am Dr. Mingle
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Mingle
BA 350	Management Information Systems <i>(Prerequisites: CS 10, BA 146)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon

BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 260 or BA 350)</i>	(3)	T	6:30 pm – 9:15 pm Dr. Kruz
BA 353	Information Systems Database Management <i>(Prerequisite: BA 260 or BA 350)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Yoffe
BA 354	E-Commerce	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 355	Big Data Analytics: Special Topics in Management Information System <i>(Prerequisites: Instructor's permission and BA 260 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Kruz
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 372	Consumer Research <i>(Prerequisite: BA 304)</i> <i>(For Concentration: International Business, General Business and Management Information Systems)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Himelfarb
BA 380 I	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	M	6:30 pm – 9:15 pm Dr. Aityan
BA 380 II	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 386 II	Consumer Research: MBA Special Topics in Business Administration <i>(Prerequisite: Instructor's permission)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Himelfarb
BA 388	Seminar on Higher Education	(3)	Th	12:30 pm – 3:15 pm Dr. Himelfarb
BA 391	* Graduate Internship in International Business	(1-3)	ARR	ARR
BA 392	* Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR

BA 393	* Graduate Internship in General Business	(1-3)	ARR	ARR
BA 394	* Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 395	* Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 396	* Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records)</i>			
BA 398	** MBA Internship Report	(3)	ARR	ARR
	BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i> (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records)</i>			
BA 399	** MBA Research Project	(3)	ARR	ARR
	BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, BA 306, and preferably BA 380)</i> <i> (Required Document: Approved Proposal for Research Project signed by advisor)</i>			
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	T	9:00 am – 11:45 am Dr. Germann
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 415	International Business and Investment Strategy <i>(Prerequisite: ECON 20A or BA 310)</i>	(4)	F	9:00 am – 11:45 am Dr. Anokhin
BA 417	Political and Legal Aspects of International Business (8/22/2016 - 10/12/2016)	(4)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 418	Import-Export Management	(4)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 423	Organizational Development	(4)	W	9:00 am – 11:45 am Dr. Guerra

BA 424	Leadership Development	(4)	T	12:30 pm – 3:15 pm Dr. Himelfarb
BA 431	Social Environment of Business	(4)	W	12:30 pm – 3:15 pm Dr. Anokhin
BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Mingle
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	W	9:00 am – 11:45 am Prof. Loh
BA 481	Business Strategy and Decision-Making for International Business <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 482	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	M	6:30 pm – 9:15 pm Dr. Aityan
BA 491	* Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 492	* Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR
BA 494	* Graduate Internship and Report in Human Resources Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records)</i>	(4)	ARR	ARR
BA 501	Doctoral Research Seminar in Finance and Investments <i>(Prerequisites: Completion of all DBA core and at least four concentration courses)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Burak

BA 502	Doctoral Research Seminar in Human Resources Management <i>(Prerequisites: Completion of all DBA core and at least four concentration courses)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Burak
BA 510	DBA Dissertation Seminar (By appointments) <i>(Prerequisites: Completion of all DBA core and five elective concentration courses)</i>	(3)	F	9:00 am – 11:45 am Dr. Himelfarb
BA 597	** DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR
BA 598	** DBA Dissertation II **Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR
BA 599	** DBA Dissertation III **Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Introduction to Business	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 10 II	Introduction to Business	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 42	Financial Accounting	(4)	W	12:30 pm – 3:15 pm Mr. Tailab W(Section) 3:30 pm - 5:15 pm Mr. Tailab
BA 45	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	9:00 am – 11:45 am Dr. Himelfarb
BA 115	Small Business Management <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Anokhin

BA 140	Fundamentals of Finance <i>(Prerequisite: BA 45)</i>	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 146	Applications Software <i>(Prerequisite: CS 10)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 215	Production Management <i>(Prerequisite: BA 45)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	W	12:30 pm – 3:15 pm Prof. Loh W(Section) 3:30 pm – 5:15 pm Mr. Tailab
BA 260	Information Systems Concept <i>(Prerequisite: CS 10)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 262	Systems Analysis and Design <i>(Prerequisite: BA 260)</i>	(3)	T	6:30 pm – 9:15 pm Dr. Kruz
BA 275	Industrial and Organizational Behavior <i>(Prerequisite: PSYCH 10)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 290	Business Policies	(3)	T	3:30 pm – 6:15 pm Dr. Kruz
BA 291	* Internship in Business <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records)</i>	(1-4)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	W	9:00 am – 11:45 am Mr. Vaidya
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ECONOMICS

ECON 10	Economic Geography	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
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ECON 20B **Principles of Economics II (Microeconomics)** (3) T 3:30 pm – 6:15 pm
(Prerequisite: MATH 10) Dr. Aityan

ENGLISH

ENG 75 **Critical Thinking** (3) T 9:00 am – 11:45 am
Dr. Schoemaker Rippel

ENG 82B **Written Communication II** (3) T 12:30 pm – 3:15 pm
Dr. Schoemaker Rippel

ENG 99 **Report Writing** (3) Th 9:00 am – 11:45 am
Dr. Schoemaker Rippel

HUMANITIES

HUM 10 **Introduction to Humanities** (3) T 12:30 pm – 3:15 pm
Dr. Bergerud

HISTORY

HIST 110 **Modern Times** (3) F 12:30 pm – 3:15 pm
Dr. Bergerud

MATHEMATICS

MATH 10 **College Mathematics** (3) Th 9:00 am – 11:45 am
Prof. Yoffe

POLITICAL SCIENCE

POL SCI 10 **United States Government** (3) T 3:30 pm – 6:15 pm
Dr. Bergerud

PSYCHOLOGY

PSYCH 10 **Fundamentals of Psychology** (3) M 12:30 pm – 3:15 pm
Prof. Stamatakis

NATURAL SCIENCES

SCI 10	Physical Science	(3)	W	12:30 pm – 3:15 pm Dr. Nguyen
SCI 31	Human Biology	(3)	W	9:00 am – 11:45 am Dr. Mania

DIAGNOSTIC IMAGING (BS & AS DEGREES/ULTRASOUND TECHNICIAN CERTIFICATE)

DI 10	Physical Principles of Ultrasound <i>(Prerequisite: SCI 10 or equivalent)</i>	(3)	W	9:00 am – 11:45 am Dr. Nguyen
DI 20	Medical Terminology	(3)	T	12:30 pm – 3:15 pm Dr. Mania
DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Mania
DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i>	(3)	F	9:00 am – 11:45 am Ms. Kay
DI 124	Peripheral Vascular 3 units of lecture 1 unit of lab (09/13/16 - 11/15/16) <i>(Prerequisite: DI 114)</i>	(4)	T T	9:00 am – 11:45 am Dr. Mania 12:30 pm – 3:15 pm Ms. Kay
DI 130	OB/GYN Ultrasound II <i>(Prerequisite: DI 120)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Zakasovskaya
DI 140	OB/GYN Scanning (Lab) <i>(Prerequisite: DI 130)</i>	(3)	M & W	12:30 pm – 3:15 pm Dr. Shah
DI 160	Abdomen and Small Parts II <i>(Prerequisite: DI 150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Sadatian
DI 170	Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 160)</i>	(3)	M & W	9:00 am – 11:45 am Dr. Shah
DI 210	Advanced Ultrasound Physics and Technology <i>(Prerequisite: Completion of all DI 100 series coursework)</i>	(3)	Th	9:00 am – 11:45 am Dr. Nguyen

DI 234	Abdominal Vascular 3 units of lecture 1 unit of lab (09/14/2016 - 11/16/2016) <i>(Prerequisite: DI 124)</i>	(4)	W W	3:30 pm – 6:15 pm 6:30 pm – 9:15 pm	Dr. Zakasovskaya Dr. Zakasovskaya
DI 235	Echo Imaging 3 units of lecture 1 unit of lab (09/09/16- 11/18/16) <i>(Prerequisite: DI 125)</i>	(4)	F F	12:30 pm – 3:15 pm 9:00 am – 11:45 am	Dr. Sadatian Dr. Sadatian
DI 241	Advanced OB/GYN scanning (Lab) <i>(Prerequisite: DI 231)</i>	(3)	M & T	6:30 pm – 9:15 pm	Dr. Ristic
DI 255	Advanced Echo Imaging 3 units of lecture 1 unit of lab (9/13/16 - 11/15/16) <i>(Prerequisite: DI 245)</i>	(4)	T T	12:30 pm – 3:15 pm 9:00 am – 11:45 am	Dr. Sadatian Dr. Sadatian
DI 261	Advanced Abdomen And Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	M & W	3:30 pm – 6:15 pm	Dr. Shah
DI 264	Vascular and Transcranial Scanning (Lab) <i>(Prerequisite: DI 254)</i>	(4)*	Th & F	11:45 am - 15:30 pm	Ms. Kay
DI 265	Advanced Echo Imaging (Lab) <i>(Prerequisite: DI 255)</i>	(4)	M & Th	6:15 pm - 9:50 pm	Dr. Mania/Ms. Sy
DI 281A	** Practicum/Externship I in Sonography	(3)	ARR	ARR	Dr. Zakasovskaya
DI 281B	*** Practicum/Externship II in Sonography	(3)	ARR	ARR	Dr. Zakasovskaya
DI 284A	** Practicum/Externship I in Vascular Ultrasound	(3)	ARR	ARR	Dr. Zakasovskaya
DI 284B	*** Practicum/Externship II in Vascular Ultrasound	(3)	ARR	ARR	Dr. Zakasovskaya
DI 285A	** Practicum/Externship I in Echocardiography	(3)	ARR	ARR	Dr. Zakasovskaya

DI 285B *** **Practicum/Externship II in Echocardiography**

(3) ARR ARR
Dr. Zakasovskaya

*** (Prerequisites: Permission of the externship coordinator and the program director)*

(Required Document: An Agreement for Externship signed by work supervisor and LU advisor)

**** (Prerequisites: DI 281/284/285 A; Permission of the externship coordinator and the program director)*

(Required Document: An Agreement for Externship signed by work supervisor and LU advisor)

* **(3 units for the students enrolled in Summer 2012 or later)**

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in December 2016.)

ACADEMIC CALENDAR

Semester begins; placement tests	August 17
Academic advising and registration	August 18-19
Classes begin	August 22
Orientation	August 26
Labor Day (Holiday)	September 5
Last day classes may be added/dropped without academic penalty	September 6
Veterans Day (Holiday)	November 11
Fall recess	November 22-26
Classes resume	November 28
Final examinations	December 5-10
Fall semester ends	December 10